



Producers of Specialty Chemicals

# Struktol Company of America, LLC

201 E. Steels Corners Road • Stow, Ohio 44224

February 11, 2022

Dear Valued Customer,

Back in May 2021, Struktol implemented a “temporary surcharge” (see below). We had hoped that in the first quarter of 2022, we would start to see a drop in supplier costs but, unfortunately, we have seen the opposite. Tallow and zinc continue to rise, coupled with unexpected Force Majeure filings and transportation costs still increasing. We have made the decision to increase our surcharge instead of implementing a price increase.

*“Struktol has decided to implement a “temporary surcharge” for those products that are affected the most by constant price increases that are happening daily. This surcharge will be temporary and will fluctuate as raw material prices fluctuate. You will see a separate line item for this surcharge on your invoice. This surcharge will be immediate, and all open orders will be subject to the surcharge.”*

Back in August, we sent out a general notice regarding our supply chain challenges and mentioned in this notification that we would give a 15-day notice on surcharge increase. I am happy to say that this new round of surcharges will not be effective until March 15, 2022.

Your Struktol Sales Manager will be in touch to explain any surcharge.

We truly appreciate your business, and we will continue to do everything we can to minimize the impact on you while still fulfilling your orders as quickly as possible.

Best regards,

A handwritten signature in black ink, appearing to read "Jeff Cooley". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Jeff Cooley  
VP Sales

Struktol Company of America

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Our Quality Management System has  
ISO 9001:2015 with Design Certification

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